

Minutes of the Executive Committee

Those attending: Don Harris Fred Gainey Neal Johnson Sherri Pickard

President Harris welcomed everyone to the meeting. Neal Johnson gave an invocation. Don Harris led the Pledge of Allegiance to the Flag. The following issues were discussed; the decision was to take no action:

- Whether to create a strategic initiative for an additional email report of GAD activities
- Request to fund Greater Wilmington Sports Hall of Fame
- Discussed RPAC funding issue and requested that staff talk with the Candidate Selection Task Force
- Whether to become involved with PGA Tournament
- Waterfront Task Force and Renaissance Wilmington Foundation
- Review of CEO

By Consent the following was approved:

- 1) Consent Agenda (pages 2-4)
- 2) Removing Best Practices from the 2016 Strategic Plan; for the 2017 Strategic Plan develop two videos for inclusion in New Member Online Orientation and made available on website.
- 3) Establishing June 15 as the deadline for Name the Association Contest. **Rationale:** It would be best to have a document to NAR before August 15 as NAR will send a formal notice to all surrounding local associations and NCAR. Written objections must be filed with NAR 60 days after the notice is sent by NAR. **Timeline:** Decision on name(s) will be made by the Task Force no later than June 25. Courtesy notices will be sent to local associations by June 27 with a request to let WRAR know before July 15th if they object to one or more names. File with NAR on July 15th. NAR notices in July; 60 days would end on September 30. Approval would be made in November.
- 4) Recommending to the WRAR Board of Directors that they amend the NAR Director policy to have the NAR Director serve a three-year term.
- 5) Doing a joint event with the Wilmington-Cape Fear Homebuilders to partner on a mid-year Economic Forecast.
- 6) Allocating \$250 to the American Legion Post 10 for sending an Honor Guard to the dedication of the Flag.

There being no further business the meeting adjourned at 10:45 AM.

Submitted,

Jerry S. Panz, CAE, RCE
Secretary

Consent Agenda

May 19, 2016

Approval of:

- 1) New members, resignations, terminations and notice of reinstatements and transfers (pages 4-7)
- 2) **Striking a Policy:** ~~CONSENT AGENDA: Staff shall only notice the names of those whose membership may be terminated to the President. The Consent Agenda will show the notice to the President. (WRAR 7-15-99)~~ **Rationale:** What can the President do about the nonpayment of members except pay their bills so they won't be terminated.

Acknowledgment of:

- 1) **Decisions made by email:**
 - a) Allocating \$500 from Contingency to assist WDI with their Lifestyles Tour.
 - b) Providing the Facility to Coastal Resources Commission on September 13-14 at no charge. (**UPDATE:** CRC decided it may be perceived as a conflict of interest so they are not coming)

Member Totals As of	May 10	Apr 10	Mar 9	Feb 9	Jan 13	Dec 14	Nov	Oct 13	Sept 3	Aug 13	July 10	June 13	May 17
Designated REALTORS®	398	398	396	399	397	399	402	404	403	402	397	384	385
REALTORS®	1,614	1,628	1,598	1,575	1,547	1,566	1,577	1,572	1,543	1,536	1,506	1,496	1,436
Subtotal	2,013	2,026	1,994	1,974	1,944	1,965	1,979	1,976	1,946	1,938	**1,903	*1,880	1,821
Non REALTOR®	30	31	29	33	37	28	31	32	31	33	34	38	34
Secondary REALTORS®	82	74	82	102	124	124	126	128	129	126	**139	125	131
Allied	131	131	128	129	130	128	126	120	119	118	115	112	113
Total	2,256	2,262	2,233	2,238	2,235	2,245	2,262	2,256	2,225	2,215	2,191	2,155	2,099

**Laurinburg merger completed

*Duplin-Sampson merger completed

Membership Report

ALLIED MEMBERS

Robert Ammons, Terminix of North Carolina
 Mary Hannah Anderson, Custom Home Staging/Design
 Chris Holt, Holt Restoration
 Molly Jensen, Blackwater Home Inspections
 Robert Little, HomeSpectors
 Kristin Meyerhoeffler, Bug-N-A-Rug Exterminators
 Chad Rheaume, Hubert Lowe Home Inspections
 John Szalay, CresCom Bank
 Carolyn Walls, First Bank
 James Williams, Intracoastal Home Inspections, LLC

David Small, Intracoastal Realty Corp.
 Lucia Turlington, Turlington Real Estate Group
 Luke Waddell, Cadence Realty, LLC
 Lori Williams, Intracoastal Realty – Rentals

NEW OFFICE

Blackwater Home Inspections, Molly Jensen
 Custom Home Staging and Design,
 Dewitt Carolinas Realty
 Holt Restoration
 Intracoastal Home Inspections, LLC, James Williams
 Rebekah Carr Broker
 The NC Real Estate Firm, LLC
 Turlington Real Estate Group

DESIGNATED REALTORS®

Rebekah Carr, Rebekah Carr Broker
 Kelly Hedgepeth, Advantage Rentals LLC
 Carolyn Hriso (Secondary), The NC Real Estate Firm, LLC
 Joseph James, Dewitt Carolinas Realty
 Kevin McKoy, Network Real Estate
 Angela Roseman, Threshold Realty Corp.

NEW REALTOR® MEMBERS

Mark Abraham, Keller Williams Realty
 Randy Alford, Coldwell Banker Sea Coast Advantage
 Ellen Assael, Intracoastal Realty Corp.

Stacy Barnes, Intracoastal Realty Corp.
Tamara Barton, Coldwell Banker Sea Coast Advantage
Reona Beaudoin, Keller Williams Realty
Duane Blanks, RE/MAX Essential
Jaclyn Bley, Intracoastal Realty Corp.
Stuart Brewington, Laney Real Estate Co.
Yarrow Carmichael-Rice, Keller Williams Realty
Sandra Cassista, Coldwell Banker Sea Coast Advantage
Jason Chamberlain, Century 21 Sweyer & Associates
Sounia Chaney, Intracoastal Realty Corp.
Nathaniel Criss, Coastwalk Real Estate, LLC
James Curley, Wilmington Commercial Real Estate
Anna Cutright, Century 21 Sweyer & Associates
Stephanie DeBerry, Fonville Morisey & Barefoot
Mark Dorsey, Coastal Realty & Mgmt. Company
Chantale Duchaine, Coldwell Banker Sea Coast Adv
Michelle Ennis, Coldwell Banker Sea Coast Advantage
Jessica Fann, Keller Williams Realty
Tylor Fisher, Keller Williams Realty
Robert Galisin, BlueCoast Realty Corp.
Jason Hall, Keller Williams Realty
Alison Hammett, Coldwell Banker
Commercial Sun Coast Partners, LLC
Jacqueline Harlow, Coldwell Banker Sea Coast Adv
Sharon Herring, Southern Heritage Realty Inc.
Thomas Hinson, Intracoastal Realty Corp.
Amy Hoover, Coldwell Banker Sea Coast Advantage
Amy Howell, River Town Realty Group
Lisa Jackson (Secondary), LIFE Properties
Philip Kennedy, Keller Williams Realty
Amber Knight, RE/MAX Essential
Renata Kuperus, NextHome Cape Fear
Mary Lynn Lawler, Wilkinson ERA Real Estate
Earl Lewis, Coldwell Banker Sea Coast Advantage
Jonathan Lewis (Secondary), Berkshire Hathaway
Renee Lyna, RE/MAX Essential
Tricia Macalka, D.R. Horton Inc.
Amanda Mattox, The Lanier Property Group, Inc.
William McIntosh, Century 21 Sweyer & Associates
Kevin McIntyre (Secondary), The NC Real Estate Firm
Andrew Minutella, Intracoastal Realty Corp.
Kimberly Mullis, Coldwell Banker Sea Coast Advantage
Thomas Myatt (Secondary), The NC Real Estate Firm
Paul Nasser, Coldwell Banker Sea Coast Advantage
Michael Nelson (Secondary), Landmark Sotheby's
Paul Payne (Secondary), McManus Appraisal Group, Inc.
Jonna Prince, Coastal Realty & Mgmt. Company
Michael Rheel, Century 21 Sweyer & Associates
Stephen Ross, Wicker Properties
Brandon Rucker, Century 21 Sweyer & Associates
Donna Rushing, Keller Williams Realty

Jeffrey Sanchez, Laney Real Estate
Marie Santino (Secondary), Fonville Morisey Realty
Sawyer Simpson, Boardwalk Properties
Timothy Smith, Intracoastal Realty Corp.
Justin Snider, Coldwell Banker Sea Coast Advantage
Laurie Stuhrcke, Sold Buy The Sea Realty
April Swafford, Coldwell Banker Sea Coast Advantage
Charles Swain, Keller Williams Realty
Brenton Tankersley, Coldwell Banker Sea Coast Adv
John Theodorakis, Intracoastal Realty Corp.
Tracy Tisdale, Intracoastal Realty Corp.
Anna Toconis, Town & Country Real Estate
Jennifer Umbaugh, River Town Realty Group
Sean Walker, Wicker Properties
Jason Walters, ELC Real Estate Inc.
Shannon Warner, BlueCoast Realty Corp.
Steven Wasner, Bryant Real Estate
Megan Willetts, Intracoastal Realty Corp.
Gloria Winslow, Coldwell Banker Sea Coast Advantage
Patricia Workman, Coldwell Banker Sea Coast Adv
Kenneth Worthy, Keller Williams Realty
Patrick Wright, Hagood Homes Realty, Inc.
Jacob Wyer, BlueCoast Realty Corp.

REINSTATEMENTS

Robert Ashmore, Keller Williams Realty
Ron Barnello, Coastal Properties
Thomas Brooks, Wilkinson ERA Real Estate
James Conlon, Coldwell Banker Commercial SCP
Robert Dove, RE/MAX Essential
Richard Hawes, RCA Realty
Cam Israel, Coastal Properties
Pamela Poindexter, Fonville Morisey & Barefoot
Thomas Rawl, Coldwell Banker Sea Coast Advantage
William Rawls, Intracoastal Realty Corp.
John Salter, Century 21 Sweyer & Associates
Lorenzo Smith, Sold Buy the Sea Realty
Stephanie Yousefnejad, Coldwell Banker Sea Coast Adv

TERMINATIONS

Lindsay Adams, Brett Adams Homes
Ryan Bergman, Coldwell Banker Sea Coast Advantage
Bonnie Black, RE/MAX at the Beach/Calabash
Linda Blackburn, RE/MAX Essential
Royston Blandford (Secondary)
Larry Boles (Secondary), Larry Boles Realty
Bruce Browning, Century 21 Sweyer & Associates
Mandy Burton, Intracoastal Realty Corp
Paula Carpenter, Wilkinson ERA Real Estate
Holland Collins, The Collins Firm
Patrick Ednie, Southern Sky Properties of NC

Timothy Evans, Landmark Sotheby's International Realty
Veneta Ford, Fonville Morisey Realty
Nancy Griffith, Coldwell Banker Sea Coast Advantage
Jill Gunter, Century 21 Sweyer & Associates
Ellis Hartley, Coldwell Banker Sea Coast Advantage
Ronald Jessup, Intracoastal Realty Corp.
Thomas Jones, Doyle Evans Realty, Inc.
Aaron Lix, Century 21 Sweyer & Associates
Rachel Lloyd, Century 21 Sweyer & Associates
Bob Lucas, Pickett Pointe Properties
Christina Maher, Intracoastal Realty Corp.
Nancy Martin, Ruxta Realty
Andrea Martino, Century 21 Sweyer & Associates
Hailey Mize, Intracoastal Realty Corp.
Susan Nester, BlueCoast Realty
Ahmad Noura, Intracoastal Realty Corp.
David Nye, Nye Real Estate, Inc.
Matthew O'Connell, D.R. Horton, Inc.
Melanie Palubicki, Coldwell Banker Sea Coast Adv
Jennifer Parker, J Team Appraisers, Inc.
Jose Parrilla, Coldwell Banker Sea Coast Advantage
Cherie Schulz, Century 21 Cherie Schulz Realty Firm
Ashley Sikka, Heritage Development & Realty
Ronald Simcoe, Network Real Estate
Sharron Shutt, Keller Williams Realty
Sarah Starling, Coastal Properties
Teresa Suitt, RE/MAX Essential
Joy Turner, Coldwell Banker Sea Coast Advantage
Michael Wagoner, James S. Wagoner Appraisals
Andy Webster, Keller Williams Realty
Molly Wheeler, Keller Williams Realty

TRANSFERS

Tina Abraham, Keller Williams Realty
Shannon Andrews, Coldwell Banker Sea Coast
Advantage
Celine Barefoot, Coldwell Banker Sea Coast Advantage
Richard Beals, Keller Williams Realty
Sandra Beals, Keller Williams Realty
Pamela Berry, Intracoastal Realty Corp.
Daniel Betz, Coastal Realty & Mgmt. Company
James Borowiec, Coldwell Banker Sea Coast Advantage

James Branch, Ruxta Realty, Inc.
Duane Burnette, Keller Williams Realty
John Butler, Coldwell Banker Sea Coast Advantage
Patrick Canady, Intracoastal Realty Corp.
Thomas Craigg, The Property Shop
Joanna Davis, Coldwell Banker Sea Coast Advantage
Mark Dorsey, Keller Williams Realty
Janice Dortch, Century 21 Sweyer & Associates
William Draughon, BlueCoast Realty Corp.
Tara English, Keller Williams Realty
Rebecca Evans, Keller Williams Realty
Rosemary Glinski, D. R. Horton, Inc.
Mary Harless, Coldwell Banker Sea Coast Advantage
Elizabeth Hart, Wilkinson ERA Real Estate
Harrison Holt, Keller Williams Realty
Laura Jones-Watts, Intracoastal Realty Corp.
Marie Justice, Coldwell Banker Sea Coast Advantage
Dorothy Kilpatrick, Keller Williams Realty
Pamela Kittredge, Intracoastal Realty Corp.
Karin MacKinnon, Century 21 Sweyer & Associates
Marshall Pickett, D.R. Horton, Inc.
Benjamin Privott, Coastal Properties
Karen Reese, Intracoastal Realty Corp.
Jane Schepker, Compass Pointe Realty LLC
Carole Sheffield, Intracoastal Realty Corp.
Page Teer, Landmark Sotheby's International
Wendy Thompson, Keller Williams Realty
Steve Tuggle, Network Real Estate
Donna Watson, Century 21 Sweyer & Associates
Sarah Wilson, BlueCoast Realty Corp.
Michael Wolf, Neighbour Realty & Associates
Sandra Wooten, Laney Real Estate Co.
Wen Jing Zheng, Wilkinson ERA Real Estate

TERMINATIONS

Jim Conlon, Coldwell Banker Commercial SCP
Theodore Johnson, Service Integrity Real Estate LLC
Barbara Kornegay, RE/MAX Essential

TERMINATIONS (FAILURE TO RESIGN/TRANSFER IN 30 DAYS)

**END OF CONSENT
AGENDA**